



DO I QUALIFY?

Free lifetime membership to eligible companies

AN ELIGIBLE COMPANY IS:

- currently or has previously participated on the Passport to Export programme
- an SME based in North East England

SME:

- employs fewer than 250 employees
- turns over less than 50 million Euros per annum or has an annual balance sheet not exceeding 43 million Euros
- is no more than 25% owned by a non SME company

Non passport and non SME companies may be eligible subject to committee review and a small fee may be charged

How to join?

For a membership pack, contact the Regional International Trade Hotline 0845 05 05 054, email enquiries@ukti.rito.co.uk or visit www.uktradeinvest.gov.uk

Testimonials

idid Ltd - Kate Gordon, Director

“As a relatively young businesswoman, the International Networking Club has been a helpful support tool for me. It’s great to be able to share knowledge about international markets with other business managers whilst also picking up tips on best practice, avoiding common pitfalls, cultural misunderstandings and learning from each other’s mistakes within the realm of international trade. At each meeting a relevant topic of interest is discussed whether it be a country or industry focused with guest speakers and there’s plenty of time for companies to share their own experiences. Being part of the International Networking Club has been an invaluable asset to my business and its growing success in the international market.”

UK Trade & Investment - Jeff Thompson, International Trade Adviser

“The International Networking Club in its new format has given North East Exporters an arena where they can meet and share knowledge with other like-minded business people. As an International Trade Adviser I have attended many of these events across the region and the feedback is always positive. The members enjoy having a say on the topics for each session and seem particularly pleased with the country and sector focussed seminars.”



“
A great opportunity
to network and meet
like-minded people
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NORTH EAST INTERNATIONAL NETWORKING CLUB

Part of UK Trade & Investments Passport to Export programme.

The International Networking Club is run by the members for the members. Informal quarterly meetings provide the opportunity to network, mentor and learn from experts in the field of international trade. Guest speakers are invited to discuss current topics of interest to the members.

PREVIOUS TOPICS HAVE INCLUDED:

- USA - A Market of Opportunity
- Technology
- Central and Eastern Europe
- Trading in China
- Market Myths and Trusts
- Service Sector V Product Based Sectors
- Using Culture to Export
- Local Case Studies

PREVIOUS SPEAKERS HAVE INCLUDED:

- UK Trade & Investment - sector and country & market specialists
- China Britain Business Council
- North East Chamber of Commerce
- NE Higher Skills Network

BENEFITS OF BEING A MEMBER:

- Sharing best practice & knowledge
- Ideal forum for its members to learn from each other about overseas trading experiences from a practical perspective
- Run by the members for the members
- Informal networking and mentoring
- Speed up your routes to market
- Maximise benefits of regional and national funding
- Be first to find out about developments in international trade and new funding streams
- Ongoing network and peer support group

“Stay Ahead of the Game”